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HPAS (Main)—2016

MANAGEMENT

Paper I

Time : 3 Hours

Maximum Marks : 100

Note :— Attempt Five questions in all. Question No. 1 is compulsory. All questions carry equal marks.

1. "Maslow has advocated need hierarchy from basic need to self actualisation whereas we have been following the some need hierarchy since ancient time. Our scriptures and literature have emphasised possession to renunciation across all religions practice. What do you inter from the above ? Do you think that the western management philosophers have imposed their thoughts on us whereas we are rich in this regard ? Examine with illustration.

P.T.O.

2. "Conflicts are essentials in bio-diversity group with variations in background culture and beliefs. But more important is flawless management of conflicts." Infer. How would you manage conflicts without being prejudice and partial with reference to an FMCG ?
3. "Resistance to change is a common feature. Unless there is a resistance, we can not examine the strength of idea, policy and program. So, Resistance is a boon in that way" Examine the statement. Also, how would you manage resistance to change because of informal and non-official factors ? Illustrate.
4. "The Government of India has initiated number of reforms like Demo, GST Aadhar Linkage etc. to boost economic growth. However, there is slide in GDP in couple of quarters." How do you correlate these reform programs with growth of Indian economy". Examine.

5. Differentiate between fiscal and monetary policies. What are emerging issues of fiscal and monetary management in the economy ? Illustrate with suitable example.
6. Examine the role of SEBI with special reference to orderly growth of market and investors protection. Do you think that SEBI has fulfilled and achieved its objectives ? Illustrate.
7. "We are on verge of cyber crime following explosion in internet and computer based services and digitalisation." If you agree with the statement what security measures would you incorporate in MIS ?" Illustrate.
8. The following data relate to the height (X) and weight (Y) of 1000 business executives :

Mean height = 68"

Mean weight = 150 lbs

S.D. (height) = 2.5"

S.D. weight = 20 lbs

$$r = 0.6$$

Estimate from the above data :

- (i) The height of an executive whose weight is 200 lbs.
- (ii) The weight of an executive whose height is 5 ft.